

### **Leoni First to Achieve ‘Certified Systems Integrator’ Status**

Leoni Vision Solutions group, a part of Leoni Engineering Products and Services, Inc., leads the machine vision integrator industry in both the number of AIA Certified Vision Professionals and becoming the first company to achieve AIA Certified Systems Integrator status.

**LAKE ORION, MI, November 15, 2012 – Leoni Vision Solutions group, a leading machine vision integrator serving the automotive, general manufacturing, and process industries and part of Leoni Engineering Products and Services, Inc., was recently named as the first machine vision integrator company to successfully complete the Automated Imaging Association’s (AIA) Certified Systems Integrator (CSI) program and qualify for the coveted CSI certification.**

“We’re very grateful to the AIA for establishing the CSI certification as a way for customers to know they can trust the skills of their integrator partners,” said Nicholas Tebeau, Manager of Vision Solutions at Leoni. “Of course, we’re very excited to be the first machine vision integrator to achieve CSI certification. It’s proof that the Leoni Vision Solutions groups’ efforts to continually improve the skills of our engineers and technicians is paying off as we push ourselves to develop the best automated solutions for our customers.”

To qualify as AIA Certified System Integrators, companies must meet specific criteria for years of vision system integration experience, skill level of employees (with a minimum number of advanced-level Certified Vision Professionals), number of successful integration projects completed each year, and verifiable experience in the industries they wish to show specialization.

“Leoni was a big supporter of this program, which helps system integration companies demonstrate their experience, and they were our first official AIA Certified System Integrator company,” said Dana Whalls, AIA vice president. “This program was years in the making and was something that both the end user and system integrator communities asked us to develop; their input was crucial to its success. The certification is just one more tool that companies can

use to evaluate their system integration partners. The system integration companies can use their certification to show third-party verification of critical qualifications. This really is a win-win for the industry.”

One of the elements of the program is the Certified Vision Professional-Advanced-level achievement by an integrator’s personnel. This global individual knowledge certification was launched in 2010, and there are now 120 CVP-Basic level and 43 CVP-Advanced level certifications awarded. The advanced-level program includes five days of training and a written exam. Today, Leoni Engineering Products and Services, Inc. leads the industry in the number of advanced-level Certified Vision Professional certified technicians.

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#### **About Leoni Vision Solutions group**

LEONI Vision Solutions group, part of LEONI Engineering Products and Services, Inc., based in Lake Orion, MI, is a turnkey machine vision systems designer and integrator with expertise developing defect identification, vision-guided robot, assembly verification, and AutoID systems for the automotive, general manufacturing, and process industries. Learn more about vision at [www.leonivisionsolutions.com](http://www.leonivisionsolutions.com) or call 248 484-5500. Leoni Engineering Products and Services, Inc. is a part of the Leoni Group.

#### **About the Leoni Group**

Leoni is a global supplier of wires, optical fibers, cables and cable systems as well as related services for the automotive sector and further industries. Leoni develops and produces technically sophisticated products from single-core automotive cables through to complete wiring systems. Leoni’s product range also comprises wires and strands, standardised cables, special cables and cable system assemblies for various industrial markets. The group of companies, which is listed on the German MDAX, employs about 62,000 people in 32 countries and generated consolidated sales of EUR 3.7 billion in 2011.



#### **About AIA**

Founded in 1984 to advance the understanding and use of imaging and vision technologies and to drive global expansion and growth through education and promotion, AIA now represents over 320 vision suppliers, system integrators, users, researchers, and consulting firms from 32 countries. AIA is known for vision and

imaging standards such as GigE Vision®, Camera Link®, Camera Link HS™, and USB3 Vision™.

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